

# SCORE WITH U.S. ARMY CORPS OF ENGINEERS

DO YOUR HOMEWORK, DON'T BYPASS LEARNING ABOUT THE BIDDING PROCESS.



Pictured above 1.5 mile bypass channel, one component of the flood control infrastructure project.

As the federal partner in the Panther Island/Gateway Park, The U.S. Army Corps of Engineers ("USACE") plays a vital role in the flood protection component of the project. The USACE will be letting the contracts for the bypass channel, isolation gates, dam and channel lock with work in the northern section of the bypass estimated to begin 2019. The contracting process with the USACE is not the same as those of local and state project partners. Interested in bidding on any of the work on the project? The first step in scoring a bid is to educate yourself on USACE's requirements and regulations.

First and foremost, to receive a government contract, contractors must be registered in the System for Award Management ("SAM"). It is recommended that SAM profiles be updated frequently to ensure all information is current and accurate. Socio-economic certifications such as HUBZone, 8a, Service Disabled Veteran Owned Small Business and other federal certifications are very important to include in your profile, as are any other certificates such as HVAC, Engineering and similar.

The government uses NAICS codes to search for contractors capable of performing work on the project. These should be included in your SAM profile as well. Knowledge of the different types of contracts is also important. Different types of contracts are Multiple Award Task Order Contract "MATOC", Indefinite Delivery / Indefinite Quantity "IDIQ" and 8(a) Set Aside. To learn more, visit [sba.gov](http://sba.gov).

Each year, TRVA hosts a USACE Certification and SAM Registration workshop that is open to the public and free to attend. Representatives from the USACE Small Business

Office and the Small Business Administration ("SBA") give an overview of the importance of certifications and your profile in SAM. This is an excellent opportunity to meet these folks in person and have your SAM profile reviewed by the SBA. They will also assist in completing your profile to make it stand out.

For more information and to learn how to do business with the USACE, contact:

Carolyn L. Staten, Deputy  
Office of Small Business Programs  
SWF - USACE Fort Worth District  
Email: [carolyn.staten@usace.army.mil](mailto:carolyn.staten@usace.army.mil)  
Website: [bit.ly/USACEsbp](http://bit.ly/USACEsbp)

## 2018 USACE CERTIFICATION & SAM REGISTRATION WORKSHOP

March 20, 2018  
9:00-10:30 AM

TRVA Office, 307 West 7th Street #100  
Fort Worth, TX 76102

Register at: [trinityrivervision.org/contracting](http://trinityrivervision.org/contracting)

## CITY AMENDS BUSINESS DIVERSITY ORDINANCE

FORT WORTH AIMS TO INCREASE PARTICIPATION OF MINORITY AND WOMEN BUSINESS ENTERPRISES.

Effective, Jan. 1, 2018, the City of Fort Worth will begin accepting certifications from the Dallas/Fort Worth Minority Supplier Development Council and the Women's Business Council-Southwest, in addition to the Texas Department of Transportation and the North Central Texas Regional Certification Agency.

The City Council adopted an ordinance on Oct. 24, 2017 to create a program under which goals are established for awarding certain city contracts to certified minority business enterprises, women business enterprises and small business enterprises.

"The city has only accepted certifications from vendors who are certified by the North Central Texas Regional Certification Agency and TxDOT. In our efforts to increase M/WBE participation in our procurement process, we have to expand our reach by joining other organizations that allow us access to their members.

"We recognize that the D/FW Minority Supplier Development Council and the Women's Business Council-Southwest have



been in the certification business longer than anyone. They provide business development workshops and training to M/WBEs, plus they host the largest

public- and private-sector networking events in the D/FW area, which will allow the city to meet hundreds of M/WBEs at one venue. We look forward to fostering a long-term relationship with these agencies and their members." said Gwen Wilson, business development manager in the Office of Business Diversity.

The new ordinance also states that a company's principal places of business must be in Tarrant, Denton, Wise, Parker, Johnson or Dallas counties. (These counties are known as the "marketplace.") Otherwise, a business must have a significant business presence in the marketplace. A business whose principal place of business is outside the marketplace is eligible if, among other things, at least 20 percent of its full-time and part-time employees are based in the marketplace. To learn more, call 817-392-2674 or visit the business diversity section of the website.



# UPCOMING EVENTS

**March 6, 2018 | DFW MSDC Hard Hat**  
For More Info: [DFWMSDC.com](http://DFWMSDC.com)


**March 20, 2018 (AM) | Federal Certification and SAM Registration Workshop**   
For More Info: [TrinityRiverVision.org/Contracting](http://TrinityRiverVision.org/Contracting)

**March 28, 2018 | DFW MSDC Quarterly Buyers Luncheon**  
For More Info: [DFWMSDC.com](http://DFWMSDC.com)

**April 17, 2018 | WBCS Power to Potential**  
For More Information: [WBCSOUTHWEST.org](http://WBCSOUTHWEST.org)

**April 26, 2018 | TRWD/TRVA Contracting Quarterly Workshop**   
For More Info: [TrinityRiverVision.org/Contracting](http://TrinityRiverVision.org/Contracting)

**May 7-8, 2018 | DFW MSDC Access**  
For more information, visit: [DFWMSDC.com](http://DFWMSDC.com)

 Denotes TRVA Produced Event and Training



## SBA DIRECTOR RETIRES

ROBERT 'BOB' TAYLOR HANGS UP  
DIRECTOR DUTIES FOR ADVENTURES IN SCI-FI.



Robert Taylor joined the Small Business Administration in response to Boston's Blizzard of '78. At that time, the SBA assumed responsibility for assisting disaster victims, including homeowners and renters. Taylor was responsible for more than 1,000 loans during his first year before FEMA's creation in 1979. He was a loan officer in the Massachusetts District Office, and later, a Business Development Specialist where he assisted 8(a) firms.

Taylor experienced many rewarding assignments during his tenure with SBA serving as a Commercial Market Representative in Hartford, Connecticut in the 80's then spending nineteen years in the government contracting division at SBA's Washington D.C. headquarters. His most recent assignment encompassed two regions and 11 states. Taylor saw many businesses facing nearly impossible odds. He took pride in encouraging those startups and providing advice to help them succeed and grow.

A few weeks shy of his 40th anniversary serving the SBA, Taylor has retired from his director role for Area V. So what does one do after working with small business owners and entrepreneurial-types for four decades? Write a science fiction novel, of course. Taylor says, 'look for his first novel in 2019.'

SBA Area V includes the states of Arkansas, Colorado, Louisiana, Montana, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Utah and Wyoming. For the interim, Tanika L. Pierce, Deputy Area Director, Area V, will be filling in for Taylor until a replacement has been selected. She may be reached at: [Tanika.L.Pierce@usace.army.mil](mailto:Tanika.L.Pierce@usace.army.mil)



Construction still moving forward: Storm sewer being constructed north from the new manhole at NE 7th and Main Streets.

## ON THE HORIZON

FUTURE CONTRACTING OPPORTUNITIES

**Spring 2018 - City of Fort Worth**  
**Contract: Cemetery Storm Drain Outfall**  
Tasks Related to Contract:  
75 LF of 8'x4' Box Culvert  
90 LF of 48" Storm Drain  
Sluice Gate Structure  
2 Headwall Structures  
48" Flap Gate

**Spring 2018 - City of Fort Worth**  
**Contract: Houston Street Storm Drain**  
Tasks Related to Contract:  
275 LF 36" Storm Drain  
75 LF 30" Storm Drain  
10 LF 21" Storm Drain  
2 Inlets  
3 Junction Structures  
Pavement Repair  
275 LF 36" Storm Drain  
75 LF 30" Storm Drain  
10 LF 21" Storm Drain

**Summer 2018 - City of Fort Worth**  
**Contract: Part 10 Bypass Channel Segment A Water and Sanitary Sewer Relocations**  
Tasks Related to Contract:  
1,750 LF of 12-inch water line  
300 LF of 8-inch and 6-inch water lines  
313 LF of 24-inch sanitary sewer pipe with 36-inch steel casing installed by other than open cut  
2,671 LF of 24-inch sanitary sewer pipe  
262 LF of 12-inch sanitary sewer pipe with 24-inch steel casing installed by other than open cut  
680 LF of 12-inch sanitary sewer pipe  
Bypass pumping of existing 18-inch and 24-inch sanitary sewer lines

## DON'T MISS THE BID!

Stay-in-the-know of future contracting opportunities and register your business in our vendor database.

To get started, visit:  
[trinityrivervision.org/contracting](http://trinityrivervision.org/contracting)

CONTRACTING UPDATE  
[WWW.TRINITYRIVERVISION.ORG](http://WWW.TRINITYRIVERVISION.ORG)

### MORE INFORMATION

For more information about the project or TRVA, please call 817-698-0700, go to [www.trinityrivervision.org](http://www.trinityrivervision.org), or visit the TRVA Education Center located in downtown Fort Worth at 307 W. Seventh Street.

### LET'S US KNOW

We want to provide information that is useful and valuable to you. What topics relating to contracting are you interested in reading or learning more about? Send us an email and let us know. We'd like to hear from you!

Contact Stacy Beeson at [stacy.beeson@trinityrivervision.org](mailto:stacy.beeson@trinityrivervision.org) with your suggestions.

FOLLOW THE TRVA ON



[www.trinityrivervision.org](http://www.trinityrivervision.org)